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December 2003

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**Total Number, Number of Small 1/ and Small as a Percent of Total:
Producers, Fully Regulated Pool Plants, Partially Regulated Plants, Producer-Handler Plants, Exempt Plants and Nonpool Plants 2/
June 2003**

Federal Order No.	Federal Order	Pool Producers			Fully Regulated Pool Plants			Partially Regulated Pool Plants			Producer-Handler Plants			Exempt Plants			Other Nonpool Plants			Total Plants		
		Total	Small	%	Total	Small	%	Total	Small	%	Total	Small	%	Total	Small	%	Total	Small	%	Total	Small	%
124	Pacific Northwest	897	574	64%	24	11	46%	8	3	38%	9	2	22%	2	1	50%	37	24	65%	80	41	51%
131	Arizona-LasVegas	106	8	8%	4	1	25%	19	5	26%	2	1	50%	2	2	100%	27	9	33%	54	18	33%

Notes: Exempt plants for Pacific NW includes WSU Creamery, a part of Washington State University, which is not a small business.

- 1/ The Small Business Administration defines a dairy farm as a "small business" if it has an annual gross revenue of less than \$750,000 per year, and a dairy products manufacturer as a "small business" if it has fewer than 500 employees. For the purposes of determining which dairy farms are "small businesses," the \$750,000 per year criterion was used to establish a marketing guideline of 500,000 pounds per month. For purposes of determining a handler's size, if the plant is part of a larger company operating multiple plants that collectively exceed the 500-employee limit, the plant is considered a large business even if the local plant has fewer than 500 employees.
- 2/ Nonpool plants are counted once in each order with which they are associated. A nonpool plant associated with two or more orders may have a status under one order that is different than its status under the other orders.

Prepared by:
Market Administrator's Office
Bothell, Washington
12/15/2003

Pacific Northwest Order - Federal Order No. 124
Class I Route Dispositions by Producer-Handlers and 7(a) Pool Plants
Number of Plants and Average Pounds by Size-Range
December of Selected Years

Pacific Northwest Order Producer-Handlers							
Number of Plants by Size-Range				Average Pounds by Size-Range			
Year	> 1,000,000	< 1,000,000	Total	Year	> 1,000,000	< 1,000,000	Overall Average
				----- 1,000 pounds -----			
1990	5	15	20	1990	2,228	297	779
1995	5	12	17	1995	2,726	362	1,057
2000	5	6	11	2000	3,186	516	1,729
2002	4	5	9	2002	3,700	601	1,978

Pacific Northwest Order 7(a) Pool Plants									
Number of Plants by Size-Range				Average Pounds by Size-Range					
Year	>10,000,00	< 10,000,000 > 4,000,00	< 4,000,00	Total	Year	>10,000,00	< 10,000,000 > 4,000,00	< 4,000,00	Overall Average
				----- 1,000 pounds -----					
1990	8	6	13	27	1990	14,431	6,337	1,719	6,512
1995	8	6	6	20	1995	15,367	6,173	2,009	8,602
2000	7	7	4	18	2000	17,182	6,789	2,204	9,812
2002	6	9	3	18	2002	18,131	6,857	1,930	9,794

Prepared by:
Market Administrator's Office
Bothell, Washington
January 2004